



# JA Career Success™

## Program Overview

*JA Career Success* equips students with the tools and skills required to earn and keep a job in high-growth career industries.

This new program covers the following key topics:

- 4Cs: critical thinking, communication, collaboration, and creativity.
- Strong soft skills.
- Work priorities.
- STEM and other high-growth industries.
- Personal-brand and job-hunting tools—resumes, cover letters, interviews, and digital profiles.

## Session Overviews and Objectives

<p><b>Session One:</b> <b>Get Hired: Critical Thinking and Creativity</b> Students are introduced to the need to be work ready by developing the 4Cs skills that employers want from people entering the workforce. Students apply critical-thinking skills and creativity to solve problems in a real-life work scenario.</p>	<p><b>Objectives</b> Students will be able to:</p> <ul style="list-style-type: none"><li>• Use a problem-solving technique to solve personal and professional problems.</li><li>• Apply critical-thinking skills to work-based problems.</li><li>• Recognize that decisions made in the workplace have consequences.</li></ul>
<p><b>Session Two:</b> <b>Get Hired: Communication and Conflict Management Skills</b> Students apply communication skills to resolve conflicts in work-based scenarios. Students will role-play conflicts and conflict management. They will explore behaviors that inflame conflict and behaviors that lead to a resolution.</p>	<p><b>Objectives</b> Students will be able to:</p> <ul style="list-style-type: none"><li>• Recognize common responses to conflict.</li><li>• Apply conflict-management skills to resolve work-based issues.</li></ul>
<p><b>Session Three:</b> <b>Get Hired: Collaboration and Creativity</b> Students practice collaboration—a 4Cs skill—by using a team-building model referred to as the GRPI model (Goals, Roles and Responsibilities, Processes, and Interpersonal Relationship Skills). The model describes the behaviors found in high-performance teams in the workplace.</p>	<p><b>Objectives</b> Students will be able to:</p> <ul style="list-style-type: none"><li>• Demonstrate collaboration with team members to accomplish work-based challenges.</li><li>• Recognize the components of a high-performance team.</li></ul>

## Session Overviews and Objectives

<p><b>Session Four:</b>  <b>Get Hired: Strong Soft Skills</b>          Students will review soft skills that are in demand by employers and rate their own soft skills. They will use personal stories in a job-interview workshop to communicate these skills to a potential employer.</p>	<p><b>Objectives</b>          Students will be able to:</p> <ul style="list-style-type: none"> <li>• Identify soft skills that are in demand by employers.</li> <li>• Demonstrate personal soft skills in a mock interview.</li> </ul>
<p><b>Session Five:</b>  <b>Know Your Work Priorities</b>          Students learn that in the current workforce, people change jobs or careers several times over a lifetime. That means it is important to be prepared and adaptable. Students explore which of their priorities should be their anchors as they prepare to enter the working world.</p>	<p><b>Objectives</b>          Students will be able to:</p> <ul style="list-style-type: none"> <li>• Recognize the importance of being focused, proactive, and adaptable when exploring careers.</li> <li>• Rank work environment priorities as an anchor for further career planning decisions.</li> </ul>
<p><b>Session Six:</b>  <b>Know Who's Hiring</b>          In groups, students analyze factors to consider when researching careers: skills learned through training and education; interests in various career clusters; and specific high-growth jobs and the requirements needed to earn them.</p>	<p><b>Objectives</b>          Students will be able to:</p> <ul style="list-style-type: none"> <li>• Analyze requirements needed for high-growth industries, such as those offering STEM-related jobs. (STEM=Science, Technology, Engineering, and Mathematics).</li> <li>• Identify the education and training needed to be adaptable and competitive in the job market.</li> </ul>
<p><b>Session Seven:</b>  <b>Know Your Personal Brand</b>          Students work in teams to rate the personal brand of candidates applying for a job by comparing cover letters, resumes, and digital profiles of the candidates.</p>	<p><b>Objectives</b>          Students will be able to:</p> <ul style="list-style-type: none"> <li>• Explore how to hunt for a job and the tools needed.</li> <li>• Determine choices they can make to create a positive personal brand as they build their careers.</li> </ul>

## Program Basics

- Includes a series of seven sessions recommended for high school students.
- Average time for each session is 45 minutes.
- Materials are packaged in a self-contained kit that includes detailed plans for the volunteer and materials for 32 students.
- In JA high school programs, students learn fundamental business and economic concepts, explore career interests and opportunities, and develop work-readiness skills.
- Session-specific, student-friendly materials included to increase student interaction and emphasize JA's experiential approach to learning.
- Correlates well to state social studies, English, and math standards, as well as the Common Core State Standards in English/language arts and mathematics.

## Program Concepts and Skills

*JA Career Success* enhances students' learning of the following concepts and skills:

**Concepts**— Career clusters, Career planning, Career preparation, Collaboration, Communication, Conflict management, Critical thinking, Education and training, Employer expectations, High-growth jobs, High performance teams, Interests, Inventory and ordering, Job interviews, Job outlook, Job retention, Post-secondary options, Problem-solving techniques, Retail stocking, Skills, Soft skills, STEM, Technical skills, The 4Cs, Working priorities, Workplace Skills

**Skills**— Analyze data, Collaborative discussions, Conflict resolution, Communication, Competition, Creativity and innovation, Critical thinking, Decision making, Following written instructions, Formulating answers from personal experiences, Goal-setting, Identify behaviors, Interpersonal skills, Organizing information, Prioritizing, Problem solving, Research skills, Role playing, Self-assessment, Time management, Work collaboratively, Working in groups